



RV2021-010  
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STATE HEALTH PLANNING AND  
DEVELOPMENT AGENCY

February 22, 2021

**(DELIVERED BY DIRECT EMAIL TO [shpda.online@shpda.alabama.gov](mailto:shpda.online@shpda.alabama.gov))**

Ms. Emily Marsal  
Executive Director  
State Health Planning and Development Agency  
100 North Union Street, Suite 870  
Montgomery, AL 36104

**Re: Strafford Enterprises, LLC d/b/a ExpectCare Hospice, SHPDA ID 073-P2455**

**Request for Reviewability Determination to Establish Branch office in Alabaster, AL (Shelby County).**

Dear Ms. Marsal:

I am writing on behalf of Strafford Enterprises, Inc. D/b/a ExpectCare Hospice (the "Agency") to request your determination, pursuant to Section 401-1-7-.02 of the Alabama Certificate of Need Program Rules & Regulations ("CON Rules"), that the Agency is not required to obtain a new Certificate of Need ("CON") to establish a hospice branch in Alabaster, Shelby County, which is located within the service area the Agency is permitted to serve pursuant to CON 2449-ERSD-E. In order to assist with this determination, we offer the following information:

1. The entity requesting the reviewability determination, the Agency, is wholly owned subsidiary of Strafford Enterprises, LLC. No other healthcare facilities or groups have any ownership interest in the Agency.
2. Pursuant to CON 2449-ERSD-E, the Agency has CON authority to provide in-home hospice services in the following counties: Jefferson, Shelby, Chilton, St. Clair, Walker, and Cullman.
3. The Agency seeks approval to establish a branch office in Alabaster, Shelby County. The branch office will operate under the Agency's Medicare Provider Number, 01-1638.
4. No services will be provided at the branch office because the services will be provided in the patients' homes.
5. The branch office will only serve patients in the counties the Agency is authorized to serve under CON 2449-ERSD-E.



6. This request does not seek to alter the services provided by the Agency or to alter the Agency's authorized CON service area.

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7. The establishment of the branch office does not involve the construction, development, acquisition, or other establishment of a new health care facility and does not involve any capital expenditures in excess of the threshold amounts set forth in CON Rule Section 410-1-4-.01 (\$3,079,347 for major medical equipment, \$1,231,738 for new annual operating costs, and \$6,158,695 for other capital expenditures).
8. The establishment of the branch office does not involve the addition, relocation, or reallocation of beds and does not entail the acquisition of major medical equipment.
9. The establishment of the branch office does not involve the offering of a new health care service, as the Agency currently provides in-home hospice services to patients in Shelby County, as authorized by the CON \_\_\_\_\_.
10. The establishment of the branch office does not involve a new institutional health service subject to review under the Ala. Code Section 22-21-263 and/or CON Rule Section 410-1-4-.01.

Based upon the above, we respectfully request your determination that Stafford Enterprises, LLC d/b/a ExpectCare Hospice is not required to obtain a CON in order to establish a branch office in Shelby County. ExpectCare Hospice will submit the applicable filing fee via SHPDA's electronic portal.

Thank you for your consideration in this matter. If you have further questions or would like to discuss this request in detail, please contact me directly at [scook@expectcare.com](mailto:scook@expectcare.com) or 205.795.0065.

Sincerely,

Shannon Cook  
Executive Director



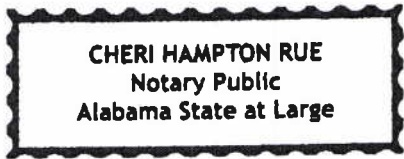
expectcare

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**Affirmation of Requesting Party:**

The undersigned, being first duly sworn, hereby makes oath or affirms that she, as Executive Director, has knowledge of the facts in the attached Reviewability Determination Request for Stafford Enterprises, LLC d/b/a ExpectCare Hospice and to the best of her information, knowledge and belief, such facts are true and correct.

Affiant Shannon Cook (SEAL)  
Shannon Cook  
Executive Director



SUBSCRIBED AND SWORN to before me this 20 day of February 2021.

Notary Public: Cheri Hampton-Rue

My commission expires: 10/31/2021