



May 31, 2012

Alva M. Lambert, Esq.  
Executive Director  
State Health Planning & Development Agency  
100 North Union St., Suite 870  
Montgomery AL 36104

Jennifer H. Clark  
Direct (205) 521-8020  
Fax (205) 488-6020  
jclark@babc.com

RECEIVED

JUN 01 2012

STATE HEALTH PLANNING  
AND DEVELOPMENT AGENCY

RE: Bio-Medical Applications of Alabama, Inc. d/b/a Fresenius Medical Care  
Gardendale  
Project AL 2011-016  
CON 2538-ESRD

Dear Mr. Lambert:

I am writing on behalf of Bio-Medical Applications of Alabama, Inc. d/b/a Fresenius Medical Care Gardendale ("Fresenius") to request a project modification to CON 2538-ESRD. SHPDA issued CON 2538-ESRD allowing Fresenius to expand its existing 12-station ESRD facility by approving the addition of five (5) hemodialysis stations (one of which will be an isolation station), for a total of 17 hemodialysis stations.

Fresenius now respectfully requests the issuance of a project modification for the addition of three (3) home training stations and for an increase in costs of this project from \$806,125.00 to \$1,546,400.00. (See Exhibit A containing pages of the CON application impacted by the proposed project modification.)

Since the issuance of CON 2538-ESRD in June 2011, Fresenius has determined that there is a need for additional home training services (home hemodialysis and home peritoneal dialysis) at the Gardendale facility. The State Health Plan excludes home training stations from the ESRD needs methodology. Therefore, there is not a limitation on the number of home training stations that can be approved in a service area. While the current project has been obligated, and the renovation and expansion construction for the 5-station in-center hemodialysis increase is underway, Fresenius seeks approval to add three (3) home training stations into the project. The total costs of the project, including the 5-station hemodialysis expansion and 3-station home training addition, are projected to be \$1,546,400.00. If the modification is approved, the total number of stations approved will be 20 stations (16 in-center hemodialysis stations, 1 isolation station, and 3 home training stations).

Fresenius respectfully requests the issuance of a project modification to CON 2538-ESRD to reflect that Fresenius is adding three (3) home training stations and that the approved project costs are increased to \$1,546,400.00.

CON 2538-ESRD qualifies for a project modification pursuant to CON Rules and Regulations Section 410-1-10-.03 (project modifications after issuance of CON). There was no

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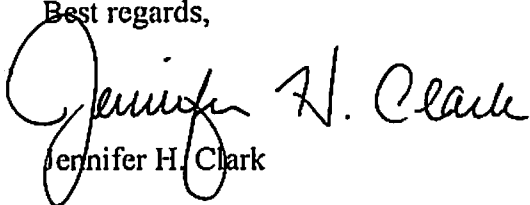
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opposition to the approved CON. As such, there are no parties of record in the underlying administrative proceeding that must be notified regarding this proposed project modification.

We have also enclosed a check in the amount of \$2,015.31, which equals 25% of the original CON application fee for this project (\$8,061.25).

Thank you for your attention regarding this matter. If you have any questions or concerns, please contact me.

Best regards,

  
Jennifer H. Clark

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# EXHIBIT A

I. APPLICANT IDENTIFICATION (continued)

E. Type Ownership and Governing Body

- 1. Individual
- 2. Partnership
- 3. Corporate (for profit)  Fresenius Medical Care Holdings, Inc.  
Name of Parent Corporation
- 4. Corporate (non-profit)  \_\_\_\_\_  
Name of Parent Corporation
- 5. Public
- 6. Other (specify)  \_\_\_\_\_

F. Names and Titles of Governing Body Members and Owners of This Facility

OWNERS

GOVERNING BOARD MEMBERS

See Attached  
\_\_\_\_\_  
\_\_\_\_\_

See Attached  
\_\_\_\_\_  
\_\_\_\_\_

II. PROJECT DESCRIPTION

Project/Application Type (check all that apply)

- New Facility Type \_\_\_\_\_
- New Service Type \_\_\_\_\_
- Construction/Expansion/Renovation
- Change in Service
- Major Medical Equipment Type \_\_\_\_\_
- Termination of Service or Facility
- Other Capital Expenditure Type \_\_\_\_\_

III. EXECUTIVE SUMMARY OF THE PROJECT (brief description)

Bio-Medical Applications of Alabama, Inc d/b/a Fresenius Medical Care of Gardendale is proposing to add five (5) in-center hemodialysis stations and three (3) home training stations to its existing twelve (12) stations, which will increase the facility to twenty (20) total stations, one of which will be an isolation station. This proposed expansion will be at the current location at 592 Fieldstown Road, Ste 102, Gardendale, Alabama, in northern Jefferson County.

II. COST

A. Construction (includes modernization expansion)		
1.	Predevelopment	\$ _____
2.	Site Acquisition	_____
3.	Site Development	_____
4.	Construction	\$ 818,500.00
5.	Architect and Engineering Fees	\$ 86,700.00
6.	Renovation	_____
7.	Interest during time period of construction	_____
8.	Attorney and consultant fees	_____
9.	Bond Issuance Costs	_____
10.	Other <u>Contingency Fee</u>	\$ 67,200.00
11.	Other _____	_____
TOTAL COST OF CONSTRUCTION		\$ 972,400.00
B. Purchase		
1.	Facility	\$ _____
2.	Major Medical Equipment	\$ 105,000.00
3.	Other Equipment	\$ 22,000.00
TOTAL COST OF PURCHASE		\$ 127,000.00
C. Lease		
1.	Facility Cost Per Year ____ x ____ Years=	\$ _____
2.	Equipment Cost per Month _____ x _____ Months =	_____
3.	Land-only Lease Cost per Year _____ x _____ Years	_____
TOTAL COST OF LEASE(s)		\$ _____
(compute according to generally accepted accounting principles)		
Cost if Purchased		\$ _____
D. Services		
1.	_____ New Service	
2.	<u>X</u> Expansion	
3.	_____ Reduction or Termination	
4.	_____ Other	
FIRST YEAR ANNUAL OPERATING COST		\$ 447,000.00
E. Total Cost of this Project (Total A through D) (should equal V-C on page A-4)		\$1,546,400.00